

Technical Product Manager

Job description

Uplogix has developed a next-generation remote management solution that delivers virtual management capabilities throughout distributed enterprises. The Technical Product Manager (TPM) is the primary operational owner of Uplogix' line of remote management products. The position requires day-to-day interaction with product management, including defining market requirements, product requirement documents and packaging the features into product releases. The TPM works closely with key customers, product architects and development, marketing, sales, and support to develop and manage new product releases and upgrades to customers.

The TPM maintains the product road map, creates concept documents, business and use cases for new services, features and functions to support customer demands, growth strategies and profitability targets.

Key responsibilities

- Serve as primary product expert and evangelist
- Lead product design, development and release process for assigned products and maintain the product development road map
- Coordinate the collection, description, analysis and prioritization of requests for new product functionality from customers and prospects
- Create detailed use cases, business requirements, and marketing requirements
- Support marketing, sales and support through leading the development and maintenance of various technical marketing collateral including application notes, FAQs, product notes, user guides, field training presentations, online marketing content and demos
- Develop hands-on, in-depth knowledge of competitive products and maintain technical analysis of competitive strengths and weaknesses
- Coordinate beta testing of new products and features. Document and report problems and recommend solutions/improvements to program managers. Participate in product performance benchmarking activities.

Additional responsibilities

- Perform product demonstrations at trade shows, online seminars, and other events
- Document answers to customer technical questions that cannot be answered by sales staff or product support specialists using existing documentation.

Qualifications

- 3-7 years of product management experience for an enterprise software or network management company
- Strong technical networking background is required
- Strong problem solving skills along with excellent verbal and written communication skills
- Ability to effectively interface with customers
- Must have experience with cross-functional teams that include engineering, sales, and marketing staff
- Must be able to effectively interact and communicate with executive management
- BA/BS (degree in technical field preferred); MLS/MLIS preferred

**Compensation**

- Competitive compensation package, including company equity options

Additional Information

Candidates must be authorized to work in the US as permanent residents. We are not offering relocation or sponsorship.

Please send your resume and cover letter to careers@uplogix.com or fax to 512.857.7002. No phone calls please.