

Data Technology Solutions deploys  
Uplogix to provision and re-provision  
maritime satellite kits rapidly,  
remotely and reliably



#### CUSTOMER PROFILE

Data Technology Solutions (DTS) was founded in 2002. Based in Breaux Bridge, Louisiana, with a sales office in Houston, Texas, DTS is a full-service telecommunications company. DTS' portfolio includes satellite products and services designed for the oil and gas industry, commercial shipping, maritime, healthcare, retail, manufacturing, disaster recovery, and government & military markets.

DTS has one solid focus: to provide top quality satellite communication products and services, with an emphasis on personalized customer service. DTS has taken telecommunications to the next level by offering breakthrough technologies and providing customers with leading edge solutions to communicate around the world.

[www.dtscom.com](http://www.dtscom.com)

"Our customers take satellite communications to some of the most remote locations on the planet. Adding Uplogix Local Management to our standard service offering raised the bar for reliable connectivity to remote locations, and changed the economics of delivering a higher quality of service."

Michael Guidroz  
President  
Data Technology Solutions

#### Uplogix Benefits for DTS:

- ▶ With product offerings that include rapid and temporary deployments of satellite communications, DTS uses Uplogix to provision and re-provision devices remotely when changing vessels and locations, saving onsite engineering costs
- ▶ Network automation allows a small team to remain agile and deliver a high level of customer service while supporting a large, global customer base
- ▶ While primary access to devices through the Uplogix Local Manager (LM) is in-band, out-of-band connectivity ensures that DTS always has access to remote gear

#### Top quality satellite communications and services

Data Technology Services (DTS) of Breaux Bridge, Louisiana takes communications to the next level, with products ranging from hand-held satellite phone systems to self-acquiring satellite dishes to infrared monitoring technologies for remote sites. Across it all, DTS delivers the latest technology with quality service and customer care.





## Increasing Uptime and Decreasing Support Visits

Satellite communications have revolutionized the maritime industry, making vessels extensions of the home office, keeping crews in touch with loved ones at home, and making operations more efficient. DTS developed a unique “Skid” platform for their 60cm Network / Sky Gate Services that integrates all of the components necessary for remote connectivity at sea or on land, including an Uplogix Local Manager (LM) for automated management and secure access.

These ruggedized units are ready to deploy rapidly and utilize the Uplogix platform that allows IT personnel to access networking and satellite devices for monitoring, diagnostics, upgrades, configuration and maintenance – both in- and out-of-band.

These features help DTS ensure greater uptime for critical communications, but also decreases the significant cost and potential risks of sending network engineers onsite.

## Deploying Remote Network Infrastructure with Confidence

Uplogix’ patented solution is designed to address key requirements to support remote network infrastructure:

- ▶ **Secure and persistent access to remote devices** | When the network is up and running, admins access devices through Uplogix LMs over the network. If that connection is broken or not yet established, the appliances “dial-out,” providing a two-way, secure management link independent of the primary network.
- ▶ **Automated device control and recovery** | Uplogix LMs monitor devices 24x7 over the console port and take recovery steps when issues are detected.

## Smooth Sailing with DTS and Uplogix

Data Technology Solutions has built a reputation with its customers and the industry for delivering advanced technology with superior service. Uplogix allows DTS to differentiate itself further by providing 24x7 management access to devices deployed anywhere on earth. This means more rapid response for communications needs and confidence that DTS customers will enjoy solutions that just work.



The DTS 60cm Network Skid integrates satellite, traditional IP networking and other communications devices along with an Uplogix Local Manager. Ready for rapid deployment, the skids enable telephone and data access from locations all over the world.

Typical applications for this service include: Disaster recovery, TLP’s, drill ships, semi-submersible rigs, yachts, sea going vessels, seismic vessels, construction vessels, dive support vessels, lift boats, and derrick barges that are constantly moving.

**ABOUT UPLOGIX** // Uplogix provides the industry’s first local management solution. Our co-located management platform automates routine administration, maintenance and recovery tasks—securely and regardless of network availability. In comparison, traditional network and systems management depends on the network, uses multiple tools, and remains labor intensive. Uplogix puts the power of your most trusted IT administrator everywhere, all the time.

Uplogix is privately held and headquartered in Austin, Texas with international offices in London and Monterrey. For more information, please visit [www.uplogix.com](http://www.uplogix.com).

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