

> Local Management for Managed Service Providers

Uplogix provides the industry's first local management solution, putting the power of your most trusted IT administrator everywhere, all the time.

CONTACT US

sales@uplogix.com www.uplogix.com 877.857.7077

The ability and confidence to automate management and recovery of remote sites

The Uplogix Local Management Platform provides a needed solution for traditional software-only network & systems management that rely on the networks they monitor, require multiple tools, and remain labor intensive.

Uplogix is a network independent management platform that is located with - and directly connected to - managed devices. It can stand alone or augment your existing centralized management tools providing the configuration, performance and security management automation functions that are best performed locally.

The benefits are reduced operational costs, faster resolution when issues arise and improved security and compliance vs. centralized only management. An enhanced focus on network devices readies your management systems for the transition to the production use of more network sensitive cloud and virtual infrastructure technologies.



Hit SLAs, Differentiate Your Services and Increase Profits with Local Management

Ensuring high availability and performance for customers with geographically distributed networks and multiple remote locations presents a number of unique management challenges for MSP staff. Since it's not possible to be onsite everywhere, network device errors often require expensive support calls and drive missed SLAs.

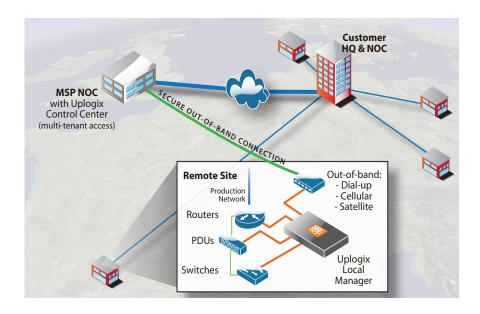
Monitor AND Control Remote Networks

Local Management drastically reduces the cost and complexity of supporting highly distributed IT environments. Uplogix Local Managers (LMs) enable MSPs to remotely monitor, manage, and control network equipment on the customer's premise—even when the network is down. From the Uplogix Control Center, operations staff can centrally manage multiple customers' networking, communications and other IT devices connected to Uplogix LMs via a simple, webbased interface with multi-tenant capabilities. With Uplogix, you can also give your customers the added value of secure access to their network infrastructure at all times.

Uplogix saves MSPs significant labor costs by displacing mundane daily maintenance tasks and reducing the dispatch of costly, limited IT personnel to remote customer sites. Uplogix augments existing network & systems management with a unique ability to not only alert, but to take immediate local action to remediate issues.

Uplogix in a Typical MSP Deployment

Uplogix LMs deployed at remote sites are connected over the console port to managed network devices. With a variety of out-of-band options, Uplogix ensures that you can always have local management and control. LMs at customer sites are managed from the Uplogix Control Center in the MSP NOC.

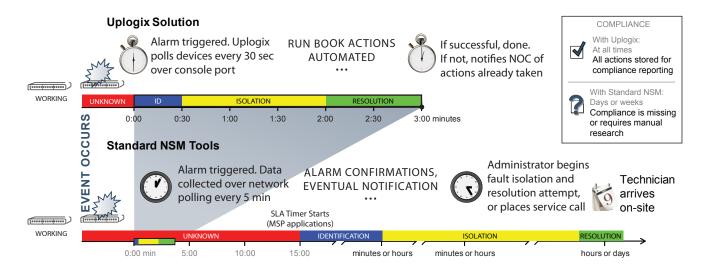


> Local Management for Managed Service Providers



How Uplogix Works

Uplogix Local Managers (LMs) collect data through serial connections to managed devices and can resolve incidents based on pre-approved automated operations—or communicate the problem back to centralized IT staff using an out-of-band connection if required. This happens in less time than most standard management tools take to find the problem, and often before users even knew there was an issue.



Key Benefits and Capabilities for MSPs

- ➤ Simplify Remote Management | The Uplogix Control Center can be configured to support and manage multiple customer environments via a multi-tenant model. MSPs can offer customers the added value of secure access their own remote sites through the Control Center.
- ▶ Reduce support costs | Uplogix LMs work like on-site virtual IT administrators capable of anticipating/diagnosing problems and executing recovery actions in minutes or even seconds for less staff interaction and fewer tech support trips to remote locations
- Maintain and Improve Service Levels | Uplogix LMs proactively find and fix problems before network performance is impacted. The Service Level Verification feature can monitor, measure and manage critical network and communication services including TCP/IP, web-based transactions, and voice over IP systems from each remote location where deployed to mirror, and improve, the quality of service that end users are experiencing.
- ▶ **Reduce Security Risk** | Constantly enforces security policies by providing encrypted access to all managed devices, enforces authorization and authentication policies. Also audits all user interactions and configuration changes even during a network outage or service disruption.

Uplogix ROI Example

Uplogix solutions deliver a rapid ROI. Payback for an Uplogix deployment based on a reduction in hard and soft costs can usually be realized in under a year.

Network Infrastructure		With Uplogix	
Number of Sites:	100	3-Year Uplogix Savings	\$2.04M
Average Devices per Site:	10	Payback Period	6.9 months
Infrastructure Management		3-Year Net Present Value	\$1.6M
Annual Cost of Onsite Visits	\$1.35M		•

Opportunity Cost

Annual Downtime Cost per Year \$2.55M



For more information and an online ROI calculator, go to uplogix.com/ROI

ABOUT UPLOGIX // Uplogix provides the industry's first local management solution. Our colocated management platform automates routine administration, maintenance and recovery tasks—securely and regardless of network availability. In comparison, traditional network and systems management depends on the network, uses multiple tools, and remains labor intensive. Uplogix puts the power of your most trusted IT administrator everywhere, all the time.

Uplogix is privately held and headquartered in Austin, Texas. For more information, please visit www.uplogix.com.

www.uplogix.com | Headquarters: 7600B N. Capital of Texas Hwy. Suite 220, Austin, Texas 78731 | US Sales 877.857.7077, International Sales +44(0)207 193 2769 © 2012 Uplogix, Inc. All rights reserved. Uplogix, the Uplogix logo, and SurgicalRollback are trademarks of Uplogix, Inc. All other marks referenced are those of their respective owners